

MEMORANDUM OF UNDERSTANDING

BETWEEN

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
Bachelor of Business Administration or
Bachelor of Science or Bachelor of Technology in Agricultural Business

AND

STATE UNIVERSITY OF NEW YORK AT OSWEGO
Master of Business Administration

July 2016

I. General Statement of Purpose

This document establishes a formal Memorandum of Understanding between the SUNY Cobleskill's Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree programs and SUNY Oswego's Master of Business Administration graduate degree program.

The purpose is to facilitate the admission of qualified SUNY Cobleskill Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree recipients into SUNY Oswego's Master of Business Administration degree program.

II. Requirements and Terms

- A. Students must earn a cumulative GPA of 2.6 or above at the time of application to the graduate program, and maintain an overall GPA of 2.6 or above at the time of completion and graduation from the Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree programs at SUNY Cobleskill.
- B. Students will receive a minimum grade of "C" or better on all required courses for the Bachelor of Business Administration degree at SUNY Cobleskill, resulting in a cumulative GPA of 2.6 or higher.
- C. Students must have completed the Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree programs at SUNY Cobleskill.
- D. Students will meet the academic requirements for admission including specific coursework as outlined on the attached guide sheets.
- E. If accepted to SUNY Oswego's Master of Business Administration graduate degree program, students need to maintain a 3.0 GPA. If a 3.0 cumulative GPA is not maintained, the student will be placed on academic warning up and could be subject to academic disqualification.

- F. Completion of the admissions application for SUNY Oswego's Master of Business Administration graduate degree program which includes three letters of recommendation (two academic and one from a work or internship supervisor), personal essay and a statement of purpose, minimum 500 GMAT score and if applicable, other items, such as personal interviews, as requested by the applicant review committee.
- G. Students will provide SUNY Oswego with a final transcript listing degree posted and cumulative GPA for the Bachelor of Business Administration, Bachelor of Science or Bachelor of Technology in Agricultural Business degree program.

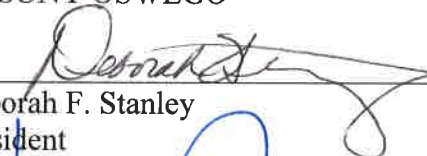
III. Benefits and Advantages

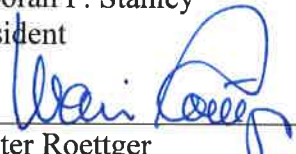
- A. Admission to SUNY Oswego's Master of Business Administration degree program which prepares students for management related professional careers.
- B. To attract qualified students to both institutions who wish to pursue a Master of Business Administration degree which will prepare graduates with competencies needed for advanced leadership positions.

IV. Review and Revision of this Memorandum of Understanding

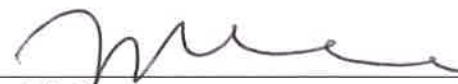
This agreement will be reviewed every two years in June, starting with the year of inception. Should either party desire to terminate this agreement, notification will be given to the other party, in writing, no less than six months prior to the proposed date of termination.

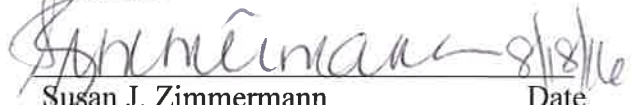
SUNY OSWEGO


 _____ 7/27/16
 Deborah F. Stanley Date
 President

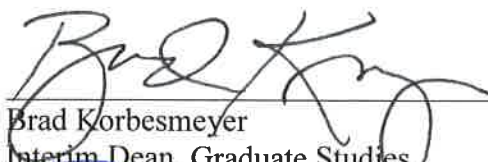

 _____ 7-19-16
 Walter Roettger Date
 Acting Provost and Vice President for Academic Affairs

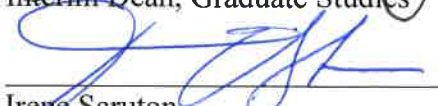
SUNY COBLESKILL

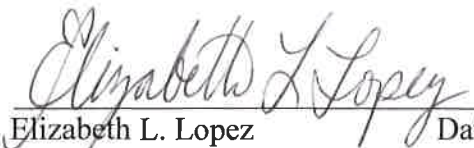

 _____ 8/18/16
 Marion A. Terenzio Date
 President


 _____ 8/18/16
 Susan J. Zimmermann Date
 Provost and Vice President for Academic


 _____ 7/18/2016
 Richard Skolnik Date
 Dean, School of Business


 _____ 7/18/16
 Brad Korbemeyer Date
 Interim Dean, Graduate Studies


 _____ 7/18/2016
 Irene Scruton Date
 Director MBA Programs


 _____ 8/17/16
 Elizabeth L. Lopez Date
 Assistant Director, Student Success

**Prerequisites from SUNY Cobleskill for entry into the
Master of Business Administration program at SUNY Oswego:
Bachelor of Technology in Agricultural Business**

SUNY Oswego MBA Foundation Course		Satisfied by SUNY Cobleskill Course		
Course Number	Course Name	Course Number	Course Name	Category
MBA 501	Accounting	ACCT 101 (3 cr) ACCT 103 (3 cr)	Financial Accounting Managerial Accounting	ACCT 101—REQUIRED ACCT 103—TECHNICAL ELECTIVE
MBA 502	Principles of Economics	AGBU 104 (4 cr) ECON 124 (3 cr)	Intro Ag Economics and Agribusiness Macroeconomics	AGBU 104—REQUIRED ECON 124-- Lower level A&S Elective
MBA 503	Principles of Management	AGBU 460 (3 cr)	Advanced Ag. Bus. Management	Required Elective
MBA 504	Quantitative Analysis	AGBU 470 (3 cr)	Quantitative Methods in Ag. Business	Required Elective
MBA 505	Operations Management	AGBU 207 (3 cr)	Ag Business Operations Mgmt	Required
MBA 506	Legal Environment of Business	AGBU 441 (3 cr) OR BADM 223 (3 cr)	Agricultural Law Business Law	Required Elective
MBA 507	Financial Management	ACCT 335 (3 cr) OR AGBU 142 (3 cr)	Financial Management AGBU Financial Management	ACCT 335-- Technical Elective AGBU 142-- Required

**Prerequisites from SUNY Cobleskill for entry into the
Master of Business Administration program at SUNY Oswego:
Bachelor of Science in Agricultural Business**

SUNY Oswego MBA Foundation Course		Satisfied by SUNY Cobleskill Course		
Course Number	Course Name	Course Number	Course Name	Category
MBA 501	Accounting	ACCT 101 (3 cr) ACCT 103 (3 cr)	Financial Accounting Managerial Accounting	ACCT 101— REQUIRED ACCT 103— TECHNICAL ELECTIVE
MBA 502	Principles of Economics	AGBU 104 (4 cr) ECON 124 (3 cr)	Intro Ag Economics and Agribusiness Macroeconomics	AGBU 104— REQUIRED ECON 124-- Lower level A&S Elective
MBA 503	Principles of Management	AGBU 460 (3 cr)	Advanced Ag. Bus. Management	Required Elective
MBA 504	Quantitative Analysis	AGBU 470 (3 cr)	Quantitative Methods in Ag. Business	Required Elective
MBA 505	Operations Management	AGBU 207 (4 cr)	Ag Business Operations Mgmt	Required
MBA 506	Legal Environment of Business	AGBU 441 (3 cr) OR BADM 223 (3 cr)	Agricultural Law Business Law	Required Elective
MBA 507	Financial Management	ACCT 335 (3 cr)	Financial Management AGBU Financial Management (AGBU 142, 3 cr)	ACCT 335-- Technical Elective AGBU 142-- Required

**Prerequisites from SUNY Cobleskill for entry into the
Master of Business Administration program at SUNY Oswego:
Bachelor of Business Administration**

SUNY Oswego MBA Foundation Course		Satisfied by SUNY Cobleskill Course	
Course Number	Course Name	Course	Course Name
MBA 501	Accounting	ACCT 101 ACCT 103	Financial Accounting Managerial Accounting
MBA 502	Principles of Economics	ECON 123, ECON 124	Microeconomics Macroeconomics
MBA 503	Principles of Management	BADM 249	Management
MBA 504	Quantitative Analysis	MATH 125	Statistics
MBA 505	Operations Management	BADM 400	Operations Management
MBA 506	Legal Environment of Business	BADM 223	Business Law I
MBA 507	Financial Management	ACCT 335	Financial Management